



PhantomPDF sees successful use at Drees & Sommer

As Drees & Sommer was forced to bear significant maintenance costs for its previous software solution, Ralf Schneller, head of IT purchasing, started to look for alternatives. As part of a field test over the course of one year, multiple groups put a range of different PDF editors through their paces. “We need a PDF editor for a range of applications,” said Ralf Schneller. “These include typical functions, such as exporting Office files to PDF, but also converting CAD files or working with forms.”

This comprehensive testing phase produced a clear winner: PhantomPDF. The software offers a comprehensive scope of functionality at an impressive price. It features functions for collaboration and PDF creation, as well as editing, commenting, approval, security, organizing, exporting, text recognition (OCR) and signing PDF documents and forms. It is therefore possible to migrate to PhantomPDF at any time – and often more cost-effective than upgrading to the latest version of comparable solutions. “Ultimately, PhantomPDF scored on its usability,” said Ralf Schneller. “We also felt very well supported by Foxit during the pre-consulting phase, as they responded very quickly to our requests for changes. The support that we needed in order to export comments from PDF forms also resulted in a quick, practical solution for us.”

For more than 45 years, Drees & Sommer has supported public- and private-sector owners and investors in all aspects of real estate. Managed by partners and headquartered in Stuttgart, the company has 41 offices worldwide. The focus is always on profitability, whereby we promote sustainable building to the greatest possible degree. We call this approach ‘the blue way’.

The construction and real estate experts always have the goal of producing measurable added value for the client. This could mean, for example, streamlining the implementation of a construction project, making the operation of a property more economical, or cutting energy costs through innovative concepts. Currently, the company with its approximately 2,150 employees is acting as an independent project manager for more than 960 construction and real estate projects.

Drees & Sommer and EPEA Internationale Umweltforschung Hamburg are jointly committed to Cradle to Cradle®, bringing principals, investors, architects and manufacturers together to promote the approach.

Foxit Software Inc.
41841 Albrae Street
Fremont, CA 94538, USA

sales@foxitsoftware.com
support@foxitsoftware.com
www.foxitsoftware.com

Sales: 1-866-680-3668
Support: 1-866-693-6948
Or 1-866-MYFOXIT



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Users were prepared for the coming change by showing them training videos covering PhantomPDF's various functions. The IT department also set up a dedicated forum to answer questions on how to use the tool. The software was automatically distributed to individual clients at each office. "Foxit also did a very good job here," said the head of IT purchasing. Once installation was complete, users would receive a notification when they switched on their computers to tell them that PhantomPDF was now installed as a PDF editor. Since then, 2,150 users worldwide have been using the software and its comprehensive range of functionality. Thanks to the self-explanatory, ribbon-based user interface, no further training was necessary.



About PhantomPDF

Powerful PDF editor that supports the complete document lifecycle – create, review, edit, and manage.



- Create PDF from multiple sources and then modify text, objects, format, organization, and layout with powerful document editing capabilities
- Secure sensitive information by granting and revoking document access, redacting specific information, encryption, or digital signatures
- Collaborate through shared review, sharing your files on cloud storage services, and integrating with leading CMSs
- Go paperless with scanning, OCR, and editing of paper documents
- Export to Microsoft Office

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