

## Miele Transitions to Better PDF Software

The Miele logo is displayed in white text on a red rectangular background.

Miele is one of the leading manufacturers of domestic appliances in the world. Indeed, many people consider it to be the premier supplier of vacuum cleaners, fridge-freezers, ovens and washing machines. In a survey by a respected consumer group, the company was rated best in seven of the nine categories for which it could be judged.

During his lengthy tenure, Mr. Helmut Meissner, IT Architect, has seen many changes at Miele. But one thing never changes, and that is the company's commitment to excellence. Mr. Meissner has experienced over and over again why the company's motto is "Always Better".

Perhaps not surprisingly, therefore, Miele recently selected Foxit Software as its primary supplier of PDF software. Foxit's PhantomPDF multi-function editor provides the ability to view, create, edit, share, secure, organize, export, OCR and sign documents

### Foxit PhantomPDF offers more value

PhantomPDF is providing Miele's 1,200 users access to the most commonly used features and functionalities.

Miele selected Foxit PhantomPDF because it's price. "We get tremendous value for our money with PhantomPDF. It's worth every penny," says Mr. Meissner.

Foxit has earned a reputation as the PDF solutions provider that tries harder. While PDF has become a minor area of focus for other PDF software vendors, Foxit puts the PDF customer and PDF technology first—the company is passionately focused on developing and servicing PDF solutions that help users of its software to be more productive, cost-effective and satisfied.

### A PDF solution built on solid value

Founded over one hundred years ago, Miele has established and maintained a reputation as a trusted supplier of premier domestic appliance and commercial equipment. The company had over €4 Billion in revenues and almost 20,000 employees worldwide in 2017.

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## United ADDIns enables a seamless transition

To ensure they implemented the best solution, Miele elicited the help of United ADDIns, a sourcing and consulting company, and a Gold Foxit Partner. United ADDIns worked closely with Miele to determine the company's PDF software requirements, identify the best solution for them and manage integration of Foxit's PDF software with Miele's IT infrastructure.

After making the switch, users are enjoying the same functionality of their previous solution, and have lost no time collaborating with colleagues and getting work done.

Transitioning from Adobe to Foxit went smoothly, according to Meissner. "We've been very pleased with the ease with which we transitioned to PhantomPDF. For the few questions that have come up, the UnitedADDIns team was responsive, answering every question immediately to ensure we were up and running. That's the way a software rollout should be done."



*United ADDIns is a trusted sourcing and consulting partner when it comes to software licensing. It proudly serves many recognized companies in the DACH, BeNeLux, UK, Scandinavia and Iberia regions. Its client portfolio includes: Volvo Cars, Deutsche Telekom, RWE, Iberdrola, DHL, KPN, Philips, Rolex, Schenker, Akzo Nobel, EUROPOL, Dutch Ministry of Defense, SAP, Babolat, Tetra Pak, Secure Trust Bank.*



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